

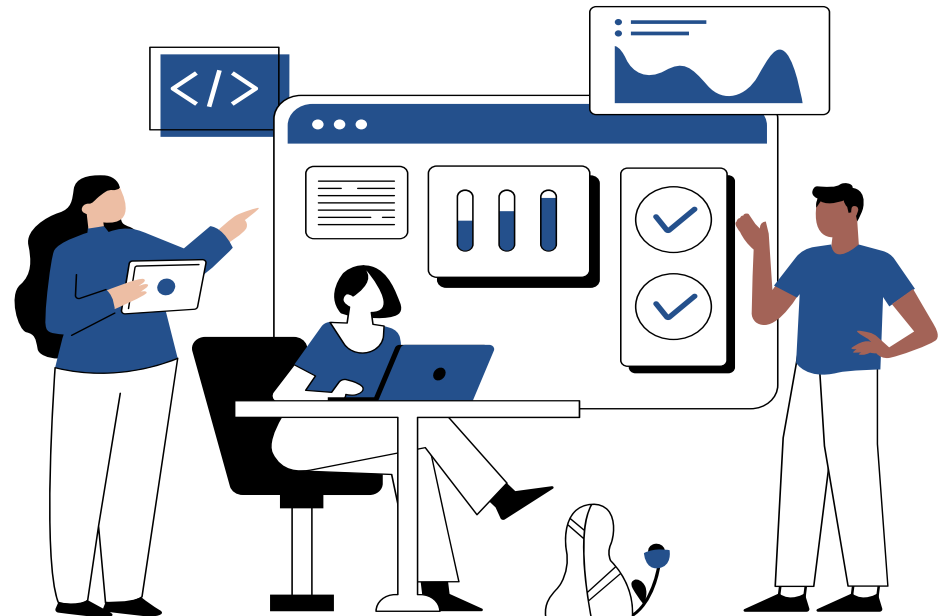


Latvijas Zinātnes
padome

Veiksmīgas vizuālās identitātes pamatprincipi: vizītkartes (one-pager) izveide

Aiga Salmiņa

Vecākā eksperte - Klimats, enerģētika un mobilitāte; Pārtika,
bioekonomika, dabas resursi, lauksaimniecība un vide; Kopīgais
pētniecības centrs



Līdzfinansē
Eiropas Savienība



2027
Nacionālais
attīstības plāns



Latvijas Zinātnes
padome



KAS IR ONE-PAGER ?

Kodolīgs, vienas lapas dokuments, kas efektīvi apkopo un nodod būtiskāko informāciju, tā mērķis ir piesaistīt uzmanību un nodrošināt ātru komunikāciju



T&Y SOFTWARE
Software solutions tailored for your business.

INDUSTRY

- Agriculture
- Commerce
- Pharmaceutical
- Chemicals
- Healthcare
- Education
- Consumer
- Construction

ABOUT US

We are a software company dedicated to providing custom software solutions to business according to their requirements.

CONTACT

T&Y Software
14011 Arroyo Street
Lombard, CA 94021
909.252.2662
info@tandys.com
Phone: (949) 413-1134
Facebook | Twitter | LinkedIn

STATISTICS

13 branches across the US

750+ happy customers

3.5/5.0 reputation score

67% annual profit

AutoPost

Summary

AutoPost is a social media automation tool designed to automate your social media content workflow and help you build campaigns on the go.

Problem

Social media managers often have a tough time managing multiple accounts across different days. A rather manual workflow often slows down their progress, leading to content delays and costing money.

Our Values

Honesty	100%
Leadership	100%
Diversity	100%
Transparency	100%

Features

- Post scheduler
- Custom engagement builder
- Post scheduler
- Analytics and reports dashboard

Contact

1181 Parkway Street
Beverly Hills, CA 90210
www.autopost.com
support@autopost.com

JD James D'Silva
PHOTOGRAPHER

ABOUT ME

I am a professional photographer who specializes in wedding and portrait photography. I have worked as a professional photographer for more than 10 years and have been featured in various magazines and newspapers.

WHAT'S IN IT FOR YOU?

- Access to my social channels and content
- Access to my own personal network
- Direct links to my website and services
- Contracting in multiple states and countries

WHY ME?

- I am a renowned name in the media industry
- Your photo editing software will get you a large exposure across the globe
- Not only getting exposure, BUT our ads are accessible to a large audience through our website

CONTACT

www.jdxilva.com
info@jdxilva.com
www.jdxilva.com

INFRA

About Us

INFRA is a technology company that provides infrastructure solutions for businesses of all sizes. Our mission is to provide the best infrastructure solutions to our customers.

Our Services

- Cloud migration
- Network optimization
- Security services
- Managed IT services
- Disaster recovery

Our Values

- Integrity
- Business
- Flexibility
- Team
- Accountability

Contact

INFRA
4100 South Lake Lane
Irvine, CA 92618
714.261.1111
www.infra.com

How it Works

1. Choose your service
2. Review your requirements
3. Make your selection
4. Review your selection
5. Make your selection
6. Start the project

Customer Service Overview

Summary

This document summarizes our basic customer service workflow and provides the core information for our customer service team. It is designed to help our customer service team provide the best possible customer service experience.

Tools

- Zendesk
- Facebook
- LinkedIn
- Slack
- Zoom
- Microsoft
- Asana

Team

Team Workflow

Customer sends a message
Customer selects message
Message is assigned
Rep. for customer service

23. septembris

Datums
23.–26. septembris, 2024

Laiks
Visu dienu

Atrašanās vieta
Nīderlande

Konference "EUROPEAN WATER TECHNOLOGY WEEK 2024"

Latvijas Zinātnes padomes Nacionālais kontaktpunkts informē par iespēju piedalīties "European Water Technology Week 2024", kas notiks...

EUROPEAN WATER TECH WEEK LEEUWARDEN 2024
September 23 - 26

WATERMATCH 2024
Onsite: 23 -26 september | Online: 30 sept - 13 oct

Pamatelementi, kas parasti tiek iekļauti:



Latvijas Zinātnes padome

- LOGO
- KONTAKTI/ LINKS UZ MĀJASLAPU
- KOMANDA
- PADOMDEVĒJI/ ADVISORS
- ORGANIZĀCIJAS NOSAUKUMS
- VIENĀ TEIKUMĀ PATEIKTS VĒRTĪBAS PIEDĀVĀJUMS
- IDEJAS KOPSAVILKUMS
- PROBLĒMA
- JŪSU PRODUKTS/ PAKALPOJUMS
- PIEREDZE/ MILESTONES
- IDEJAS PRIEKŠROCĪBAS

Motivio

Company culture app
www.motivio.eu

Problem

01 Attracting and retaining talent is one of the top 3 concerns for businesses. Companies spend millions on employee benefits to tackle this problem.

02 But employee turnover ratio is rising. Up by 48% in 4 years.

03 To attract young talent today, companies must adapt to the needs, expectations and motivations of the new, mobile first generation. Old methods don't work for them!

Solution

Company culture app **Motivio**. Tools to build company culture that attracts and retains new generation employees like a magnet:

01 Build social team ties with gamification and micro team building

02 Encourage appreciation and peer rewards

03 Deliver relevant employee benefits

04 Run internal communications – pulse surveys, announcements and more.

It consists of mobile app for employees and web portal for management.

Market

SAM: 22 000 medium and large companies in Baltics and Nordics.
SOM: We aim to get 10% of that market in 3 years - 2200 companies. With our business model it will provide € 25 million revenues. Our future vision includes other countries.

Competition

Contrary to incumbents Sodexo and Edenred, we focus on Millennial workers and nonfinancial motivating tools.
Contrary to employee engagement tools like Fond.co, Peoplecart and others, we focus on continuous teambuilding with gamification and other tools.

Co-Founders

Ansis Lipenits CEO. Born to create. Founded and sold 2 software companies.
Dita Daukste COO. Growth rocket. Developed insurance business in 8 countries.
Juris Bluzmanis CTO. Rare species. Great coder and manager. Lattelecom BPO team lead.

Progress

Self-funded MVP
Qualified leads with 100-1500 employees (Swedbank, All Media Baltics, Inspired, etc)

Seeking
€ 250 000 investment
For product development and sales.

Business model

Tiered pricing model:
€ 3-6 employee/month depending on company size.
E.g., a customer with 1000 employees = 3000 MRR.

Former funding

MVP development self-funded
€ 20 000 investment from Startup Wise Guys accelerator.
€ 50 000 equity free EU funds grant
€ 20 000 equity free Google cloud grant

Roadmap

2018
Get € 250 000 investment in Q2-Q3
Scale development team for further product development
Continue product development
Launch marketing campaign in Q2
Reach MRR € 4500 in December in Latvia.

2019
Scale to Sweden. Reach MRR € 50000 by December 2019.

Advisory board

Herve Combal. Before: Edenred, GM.
Andrejs Strods. Before: Benetbay, founder/ceo.

Ansis Lipenits
ansis@motivio.eu
+371 2 658 9196
skype: ansis.lipenits

TeleMedicine

Specialized online video consultation platform for clinics and health centres

SUMMARY

We provide IT solution that increases availability of primary health care for a wider range of society through modern technologies. Our company has developed an online platform which allows to clinics to increase income and manage daily processes more easily. Beside competitive IT solutions, we provide our clients with expertise, fast implementation and consultations. Company started on May 2017.

TEAM

Consists of Founder, Board member, Gregory Gluskin: 20-year background in international business development, development executive, Santa Banga: 12-year background in sales and project development and IT team: 10+ years in IT market, 60+ IT professionals, 130+ successfully implemented projects;

ADVISORS

Project is being advised by several clinics, "Veselības centrs 4" one of the biggest health chain in Latvia, "ALMA clinic", "VIA UNA", "Miega slimību centrs".

CUSTOMER PROBLEM

Many clinics around the world are not able to receive additional income via phone or video consultations, the development of internal IT solution is costly and difficult, clinics and health centres suffer from such problems as cancelled consultation and other issues caused by patients.

FINANCIALS

Total investment up till now is more than 140 000 EUR by the founder.
Current burn rate is approx. 10 000 EUR.
Company has successfully launched 1st project in June 2018.

SOLUTION

Telemedicine platform as a service which includes online video consultation software, clinic administration tools, marketing support. Fully customisable system under clinic brand and accessible via web, android and iOS platforms. Our product increases value of base products, number of clients and their engagement, as well as reducing operational costs.

BUSINESS MODEL

Selling white label platform on subscription basis and additional services.

TARGET MARKET

Germany, Belgium and other central Europe countries legally supporting telemedicine services. Company has already doing marketing in exhibitions and active sales in Germany.

CUSTOMER

Our target customers are clinics and health centres in central Europe providing professional health services (consultations) with more than 100 doctors in such fields as cardiology, gynaecology etc.

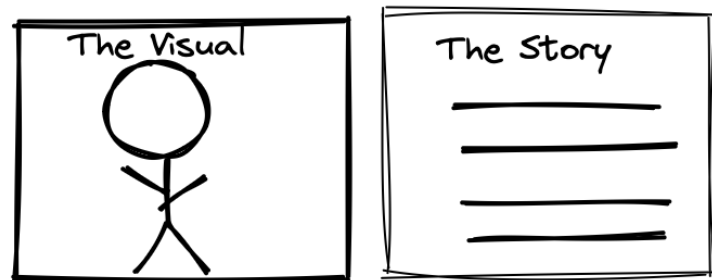
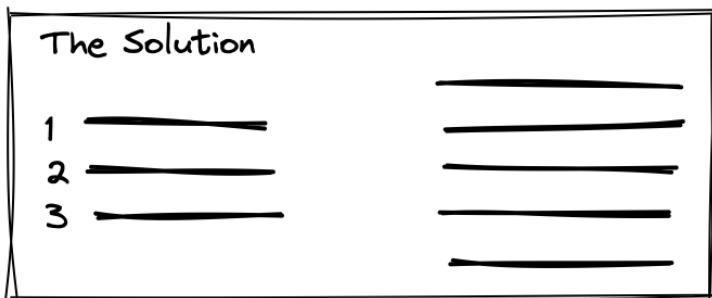
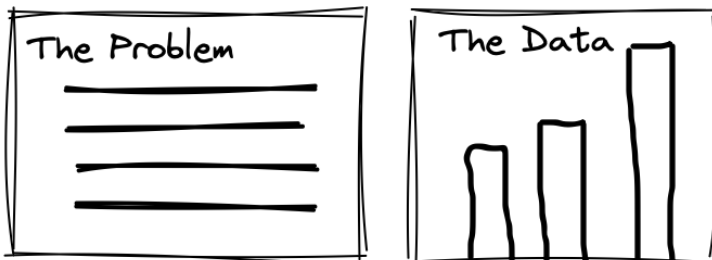
INVESTMENT OFFER

Company is looking for investment of 700 000 EUR in two tranches for further sales and marketing development into target markets at pre-money valuation of 8M EUR.

CONTACTS Santa Banga | santa.banga@doonline.lv | +371 25669905 | Riga, Latvia

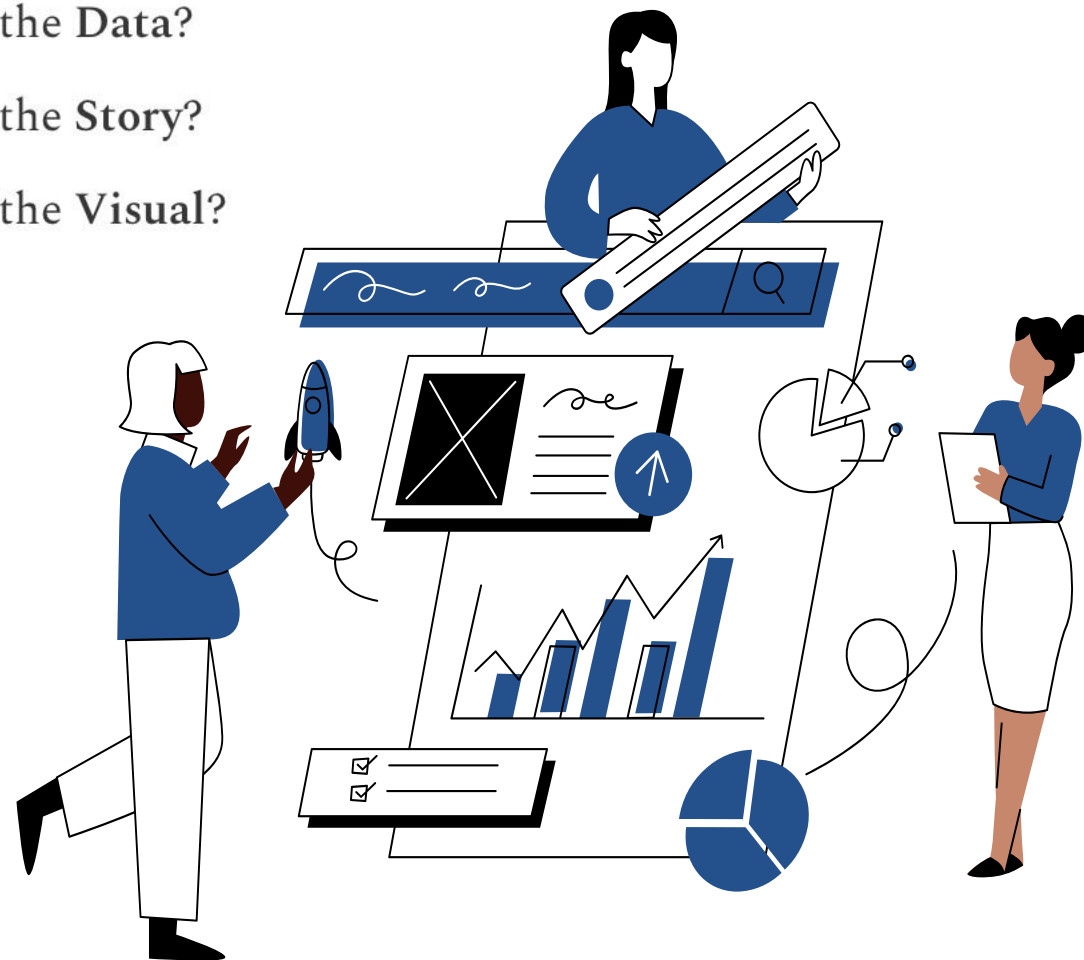


The One-Pager Headline



Bottom Line: _____

1. What's the Bottom Line?
2. What's the Problem?
3. What's the Solution?
4. What's the Data?
5. What's the Story?
6. What's the Visual?



Komanda TEAM

PIEMĒRI

Project Team		
Employee Name	Employee Designation	Role & Responsibilities
Andrew Joe	Project Manger	<ul style="list-style-type: none">› Successful execution of project› Add text here
Nancy Stella	Blockchain Developer	<ul style="list-style-type: none">› Develop and integrate multiple modules of platform› Add text here
Your Text Here	Text Here	<ul style="list-style-type: none">› Text Here› Text Here

LEAD INVESTORS



John Smith

A visionary investor with a proven track record of backing successful tech startups.



Emily Johnson

An experienced venture capitalist known for identifying and nurturing innovative tech companies.



Michael Lee

A strategic investor who brings valuable industry connections and financial expertise to CloudDB.

TEAM

Consists of Founder, Board member, Gregory Gluskin: 20-year background in international business development, development executive, Santa Banga: 12-year background in sales and project development and IT team: 10+ years in IT market, 60+ IT professionals, 130+ successfully implemented projects;

&

ADVISORS

Project is being advised by several clinics, "Veselības centrs 4" one of the biggest health chain in Latvia, "ALMA clinic", "VIA UNA", "Miega slimību centrs".

CORE TEAM

Gatis Parols - CEO

Blockchain enthusiast and passionate Gamer and Degen Farmer/Trader. [LinkedIn](#)

Toms Selga - CFO

10+ years experience in Tech/Telecom companies, MBA from top tier business school, Defi Degen. [LinkedIn](#)

Arnis Parols - COO

18 years of experience in gaming space. NFT games & Crypto devotee. Worked for OnlyToken community. [LinkedIn](#)



Dr.sc.ing. Sandis Dejus
Drinking water researcher



Mg.Sc.ing. Mārtiņš Bonders
IT System Architect, DevOps



Dr.sc.ing. Sergei Parshutin
Researcher in data science, machine learning and deep learning



Dr.sc.ing. Jānis Rubulis
Drinking water researcher



Dr.sc.ing. Tālis Juhna
Scientist in water technologies



B. Sc. ing. Valts Urbanovičs
Researcher in water technologies



Dāvids Štobelis
Team lead and CEO



Latvijas Zinātnes padome

Idejas kopsavilkums

PIEMĒRI

P-Agro develops and manufactures an environmentally friendly mineral material called Letonite, specifically designed to facilitate phosphorus (P) recovery from wastewater. Following circular economy principles, Letonite is beneficial as fertilizer without further after-treatment.

DoRac is a metaverse space crypto Play-to-Earn game, where participants will be able to take part in a hippodrome. They can buy, sell, breed, and train digital doges in a form of smart NFTs with dynamic stats that will make every doge unique.

SUMMARY

We provide IT solution that increases availability of primary health care for a wider range of society through modern technologies. Our company has developed an online platform which allows to clinics to increase income and manage daily processes more easily. Beside competitive IT solutions, we provide our clients with expertise, fast implementation and consultations. Company started on May 2017.



Your IT Partner For Earth and Beyond

We provide dependable support to build your critical IT infrastructure from cloud deployment and support to solution integration. DATI Group has more than 30 years of experience delivering locally and internationally significant data storage, management, and system integration projects.

Problēma

PROBLEM

PIEMĒRI

What We Do

We create instant and significant cost savings of 10% to 40% for our clients at the cost of a fraction of these savings. The more challenging the market conditions, the bigger the competitive advantage we bring to our clients.

How We Do It

We increase the efficiency and productivity of businesses operating movable and fixed technical assets (e.g. trucking fleets) by providing world class integrated telemetry, remote monitoring, and control solutions for smart growth of business profitability.

Why Now

The cost of doing business has been skyrocketing since 2022, while the market demands customer price reductions, which squeeze the bottom line even more. We offer insights on how to improve cost efficiency across consumable inputs, spare parts, asset utilization, and human resources by up to 40%. This ensures that businesses remain profitable during these times of unprecedented external challenges.

Reducing costs is a top priority for CFOs

Priority	Percentage
Reducing costs	45%
Increasing cashflow	40%
Introducing new products and services	25%

Cumulative Global Inflation Trend

Year	Inflation Trend (%)
2014	0%
2016	~10%
2018	~20%
2020	~30%
2022	~40%

PROBLEM

Adaptive Optics (AO) is a technology used to improve the performance of optical systems. Its main component is wavefront sensor. **The problem with adaptive optics is their size and high costs, especially in astronomy.**

Traditional systems in astronomy use extremely expensive laser guide stars which can afford only professional observatories. In microbiology, diffuse environment (emersion oil, liquids) is somewhat like atmospheric turbulence which create distortions of the images. To improve this, novel technological approach shall be applied.

www.motivio.eu

Problem

01 Attracting and retaining talent is one of the top 3 concerns for businesses. Companies spend millions on employee benefits to tackle this problem.

02 But employee turnover ratio is rising. Up by 48% in 4 years.

03 To attract young talent today, companies must adapt to the needs, expectations and motivations of the new, mobile first generation.

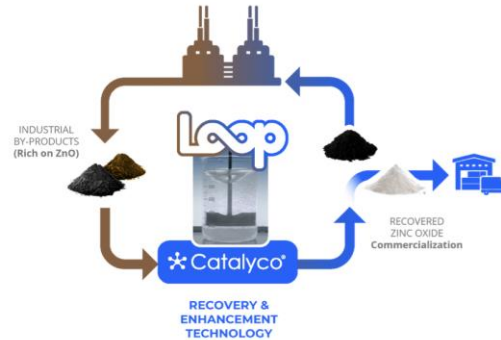
Old methods don't work for them!

CUSTOMER PROBLEM

Many clinics around the world are not able to receive additional income via phone or video consultations, the development of internal IT solution is costly and difficult, clinics and health centres suffer from such problems as cancelled consultation and other issues caused by patients.

Risinājums SOLUTION

PIEMĒRI



PLATIO ecosystem – manage your crypto, fiat and stocks all in one place

PLATIO Smart Banking Ecosystem has two new types of smart-contracts: **Asset Guard** and **Smart Escrow**, which benefits to crypto holders, customers paying with crypto, merchants and service providers accepting it as a mean of payment

Asset Guard

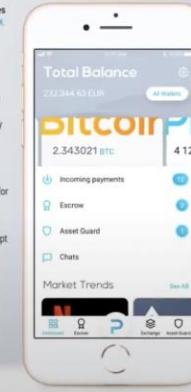
Asset Guard is a smart contract-based solution for protection users' crypto, fiat and stocks, stored in PLATIO Ecosystem against possible risks caused by high market volatility or access loss (key loss, disability or death)

Smart Escrow

Smart Escrow is a smart contract-based solution for all types of deals in crypto, fiat and stocks with conflict resolution opportunity. It proceeds the payment to the seller when the deal parameters are met, and the buyer confirms product or service receipt

Banking for crypto users

PLATIO users have an access to the Smart Banking Ecosystem supporting three types of assets: crypto, fiat and stocks. **Exchange** your crypto into fiat or stocks, make payments in crypto. PLATIO users are free to use their assets as they want



Technological Capabilities :

- Utilizing commercial physicochemical sensors, we have built pilot equipment for on-site water data mining. This equipment is portable, user-friendly, and facilitates water quality monitoring in various locations.
- We have established a testing infrastructure for data storage, labelling, and processing that ensures convenient access for data validation and analysis.
- Our team has developed a suite of proof-of-concept solutions that include algorithms for detecting anomalies in sensor readings, identifying water contamination events, classifying types of contamination sources, and estimating the probability of biological contamination. These innovations provide a solid foundation for collaboration within larger consortia.
- Our preliminary water quality datasets comprise over 10 million labeled data points, available to prototype AI's capabilities in water quality assessment.
- Over the past 5 years, our team has developed a methodology and system for creating, labelling, and harmonizing water quality datasets tailored for AI training purposes.

Solution

Company culture app Motivio.

Tools to build company culture that attracts and retains new generation employees like a magnet:

- 01** Build social team ties with gamification and micro team building
- 02** Encourage appreciation and peer rewards
- 03** Deliver relevant employee benefits
- 04** Run internal communications – pulse surveys, announcements and more.

It consists of mobile app for employees and web portal for management.

IEGUVUMI ĢIMENĒ

BĒRNIEM – Aizraujošs un jautrs veids jaunu prasmju apgūšanā. Kopumā attīsta bērnu.

- Nedalīta uzmanība no vecākiem (šeit un tagad)
- Uzlabo sociālās prasmes un trenē atjautību
- Attīstīta fantāziju
- Palīdz noformulēt domu un izteikties precīzi




VECĀKIEM – Universāls rīks kontaktam ar bērnu jebkurā vietā un laikā.

- Personīgs kontakts ar bērnu
- Spēles gaitā vecāki uzklausa bērnu, sadzird, kas bērnam ir aktuāls
- Starp vecāku un bērnu veidojas stiprāka emocionālā satuvināšanās

SOLUTION

Telemedicine platform as a service which includes online video consultation software, clinic administration tools, marketing support. Fully customisable system under clinics brand and accessible via web, android and iOS platforms. Our product increases value of base products, number of clients and their engagement, as well as reducing operational costs.

Team experience:

-  The team has implemented over 10 studies related to water quality monitoring in their experience. The total research experience on the topic is more than 12 years.
-  More than 60 years of collective experience in the water sector. The team includes water engineers with practical and academic experience in the drinking water industry.
-  Consequently, the team has successfully developed competencies in AI training, IT and data processing infrastructure, as well as in product development and team management.

Experience & team

- Co-founders with more than 20+ years of experience in advanced material commercialisation and science intensive business development fields
- The Chief Scientist specializes in Physical Chemistry and holds numerous patents
- An Advisory Board member provides 30+ years of expertise in the water management industry

Reference projects

- ❖ HORIZON 2020 Digitising and transforming European industry and services: digital innovation hubs and platforms «Project Better Factory». Partners from 11 EU countries
- ❖ I3 project «Value4Pack». Partners 15 partners from 12 EU countries
- ❖ COSME Project «DIGICLUSTERS» 2018-2020 European Strategic Cluster Partnerships (ESCP-4i or ESCP-S3)
- ❖ COSME Excellence call COS-CLUSTER-2018-03-02 Project «Safe Smart Food». Partners – Austria, Lithuania, Spain
- ❖ COSME Cluster Go International call COS-CLUSINT-2019-3-01 Project «AUMENTA». Partners – Lithuania, Poland, Spain
- ❖ EISMEA Project «AgriFoodX5.0». Partners – Lithuania, Portugal, Spain
- ❖ Organized more than 600 business meetings with foreign companies for 76 Latvian food producers
- ❖ Organized Latvian food producer group visits to 22 countries – as a result, more than 80 food product deliveries were made to export markets

Experience

- **Expertise in recovery within chemical and metallurgy sectors**
- **Reuse of recovered materials in chemistry, rubber, and tire industries, allowing to reduce the amount of used material**
- **Participant in EIT Raw Materials KAVA projects**

Reference Projects

Our infrastructure services are used by organizations like NATO and CERN. In our projects we value collaboration and throughout the years have partnered with VTT, SINTEF, Latvian, Norwegian, Finnish, Belgian and other technical universities in various consortia.

Call to action



Latvijas Zinātnes padome



Looking for partners & collaborations : We are interested in joining an international consortium that participates in EU funding programs, with the prospect of collaborating with industry partners in the water supply management sector.

OPEN HORIZON EUROPE CALLS	CALL ID
Holistic approaches for effective monitoring of water quality in urban areas	HORIZON-CL6-2024-ZEROPOLLUTION-02-1-two-stage
New circular solutions and decentralised approaches for water and wastewater management	HORIZON-CL6-2024-CircBio-02-4-two-stage

Topics and projects of interest

- ✦ [HORIZON-CL6-2024-FARM2FORK-03-1](#) Spotlight on plant priority pest: fall armyworm (*Spodoptera frugiperda*)
- ✦ [HORIZON-CL6-2024-CLIMATE-02-1](#) New knowledge and innovations for climate-smart farming - connecting research stations
- ✦ [HORIZON-CL6-2024-CLIMATE-02-2](#) Closing the research gaps on Essential Biogeochemical Ocean Variables (EOVs) in support of global assessments
- ✦ [HORIZON-CL6-2024-CLIMATE-02-3](#) Overcoming barriers and delivering innovative solutions to enable the green transition

Open Horizon Europe calls	Call ID
Best available techniques to recover or recycle fertilising products from secondary raw materials	HORIZON-CL6-2024-ZEROPOLLUTION-01-2
Demonstrating how regions can operate within safe ecological and regional nitrogen and phosphorus boundaries	HORIZON-CL6-2024-ZEROPOLLUTION-01-1
Environmental impacts of food systems	HORIZON-CL6-2024-ZEROPOLLUTION-01

Looking for partners & collaborations

Interested to join international consortium of EU funding programmes with a prospect of collaboration with an industry partner operating within wastewater management industry



TOPIC(S) OF INTEREST

HORIZON-JTI-CLEANH2-2023-07-01 - Advanced materials for hydrogen storage tanks

Sadarbības partneri



Latvijas Zinātnes padome

• Collaboration:



EIT RawMaterials is supported by the EIT, a body of the European Union



Climate-KIC is supported by the EIT, a body of the European Union



Partners



Piemēri



Company culture app

www.motivio.eu

Problem

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Ansis Lipenitis
ansis@motivio.eu
+371 2 658 9196
skype: ansis.lipenitis

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Juris Bluzmanis CTO. Rare species. Great coder and manager. Lattelecom BPO team lead.

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Continue product development
Launch marketing campaign in Q2
Reach MRR € 4500 in December in Latvia.

2019
Scale to Sweden. Reach MRR € 50000 by December 2019.



OBSERVE THE UNIVERSE WITHOUT DISTURBANCES AND EXPENSIVE EQUIPEMENT

PROBLEM

Adaptive Optics (AO) is a technology used to improve the performance of optical systems. Its main component is wavefront sensor. The problem with adaptive optics is their size and high costs, especially in astronomy.

Traditional systems in astronomy use extremely expensive laser guide stars which can afford only professional observatories. In microbiology, diffuse environment (emersion oil, liquids) is somewhat like atmospheric turbulence which create distortions of the images. To improve this, novel technological approach shall be applied.

SOLUTION

For clients in astronomy our solution will provide possibility to use natural objects saving costs for star imaging and opening new better star imaging opportunities even for amateur astronomers. Whereas, in biology, if proved efficient, the product will considerably increase optical quality control optimizing the costs and size of the scientific equipment.

COMPETITIVE ADVANTAGES

Main competitive advantages are cost efficiency and improved wavefront correction ability in low image intensity conditions and which are possible to adapt for different industries and optical systems.

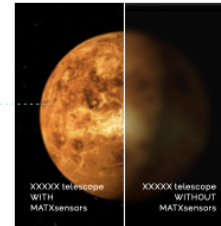
MARKET

Aiming for high level clients and return on investments our target markets are stable growing astronomy market and rapidly developing biotech industry.

CONTACTS

+371 2632 2263
email@email.com

MATXsensors.com



PRODUCT

The product is a new measurement and correction solution for the optical wavefront errors and adaptive optics system aberrations. The most important element is the specific binary mask which encodes the phase of the object being measured.

At the end of the commercialization measures there will be 3 products (technologies) developed for different client needs:

- Highest quality** (for observatories);
- Medium quality** (for smaller observatories, microscopes, individuals astronomers);
- Lowest quality** (for microscopes, individuals astronomers).

Basic components of the technology are binary masks, scientific camera, industry specific optics (e.g. telescope for astronomy or microscope for biology), processing equipment (computer, etc.), and software with custom algorithm.

Commercialization steps

No.	ACTIVITY	2018	2019	2020	2021
QUARTER		1 2 3 4	1 2 3 4	1 2 3 4	1 2
1	Development of Technical economic pro-research and commercialization strategy				
2	Improvement of wavefront sensor technology				
3	Creation of a wavefront sensor prototype and testing in the US. Astronomy observatory in Europe				
4	Adaptation of the technology for each product				
5	Contacts with industry representatives for demonstration of the technology and acquisition of the feedback				
6	Consolidation of property rights				
7	Establishment of a spin-off enterprise, which produces a new generation of wavefront sensors.				

TEAM

The team of technology commercialization project consists of six people: a project manager, four scientists, and the spin-off enterprise development and technology marketing expert.

When project is launched, the team will join mathematician, a computer specialist as well as an administrative support provider appointed by ISSP UL.



Specialized online video consultation platform for clinics and health centres

SUMMARY

We provide IT solution that increases availability of primary health care for a wider range of society through modern technologies. Our company has developed an online platform which allows to clinics to increase income and manage daily processes more easily. Beside competitive IT solutions, we provide our clients with expertise, fast implementation and consultations. Company started on May 2017.

CUSTOMER PROBLEM

Many clinics around the world are not able to receive additional income via phone or video consultations, the development of internal IT solution is costly and difficult, clinics and health centres suffer from such problems as cancelled consultation and other issues caused by patients.

SOLUTION

Telemedicine platform as a service which includes online video consultation software, clinic administration tools, marketing support. Fully customisable system under clinics brand and accessible via web, android and iOS platforms. Our product increases value of base products, number of clients and their engagement, as well as reducing operational costs.

CUSTOMER

Our target customers are clinics and health centres in central Europe providing professional health services (consultations) with more than 100 doctors in such fields as cardiology, gynaecology etc.

TEAM

Consists of Founder, Board member, Gregory Gluskin: 20-year background in international business development, development executive, Santa Banga: 12-year background in sales and project development and IT team: 10+ years in IT market, 60+ IT professionals, 130+ successfully implemented projects;

ADVISORS

Project is being advised by several clinics, "Veselības centrs 4" one of the biggest health chain in Latvia, "ALMA clinic", "VIA UNA", "Miega slimību centrs".

FINANCIALS

Total investment up till now is more than 140 000 EUR by the founder.
Current burn rate is approx. 10 000 EUR.
Company has successfully launched 1st project in June 2018.

BUSINESS MODEL

Selling white label platform on subscription basis and additional services.

TARGET MARKET

Germany, Belgium and other central Europe countries legally supporting telemedicine services. Company has already doing marketing in exhibitions and active sales in Germany.

INVESTMENT OFFER

Company is looking for investment of 700 000 EUR in two tranches for further sales and marketing development into target markets at pre-money valuation of 8M EUR.

CONTACTS Santa Banga | santa.banga@doonline.lv | +371 25669905 | Riga, Latvia

ONE PAGE EXPERTISE DESCRIPTION

The aim of this document is to introduce your organisation to potential project leaders. Since there are hundreds of such descriptions circulating throughout Europe, please keep it short, concise and precise so potential project coordinators can quickly assess if your contribution would be useful. This document does not aim to provide an extensive overview of your activities, but to show in a few words your added value relevant to a specific topic or group of topics. **Please fill in one form per field or research/expertise.**

INFORMATION ABOUT THE EXPERT

ORGANISATION	Coexpair
ADDRESS	Rue des Entrepreneurs 10, 5020 Namur (Belgium)
TYPE OF PARTNER	SME
WEBSITE	https://www.coexpair.com/

CONTACT PERSON	Emmanuel Detaille
EMAIL	emmanuel.detaille@coexpair.com
TELEPHONE	+32 81 140 173
POSITION	R&I Director

DATE OF PUBLICATION	24/01/2023
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EXPERTISE OVERVIEW

TOPIC(S) OF INTEREST

HORIZON-JTI-CLEANH2-2023-07-01 - Advanced materials for hydrogen storage tanks

HEADLINE

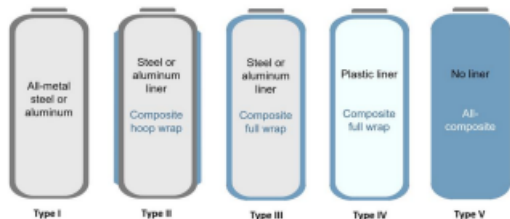
Reference in Europe for Net Shape composites manufacturing solutions - Advanced AFP/ATL, RTM & SQRTM processes – 30+ years of R&D

POTENTIAL CONTRIBUTION

Our engineering expertise and key capabilities, unique resources

- design of Class V solutions for hydrogen storage including innovative part architectures (note: patent pending about multifunctional M&P for optimal tank sealing)
- development plan for increasing both TRL & MRL within a risk mitigation approach
- test matrix definition, manufacturing & testing TP/TS coupons = certification approach

We have the support from **Airbus, ESA, Solvay** and **Teljin** to develop Class V hydrogen storage tanks.



Your IT Partner For Earth and Beyond

We provide dependable support to build your critical IT infrastructure from cloud deployment and support to solution integration. DATI Group has more than 30 years of experience delivering locally and internationally significant data storage, management, and system integration projects.

Reference Projects

Our infrastructure services are used by organizations like NATO and CERN. In our projects we value collaboration and throughout the years have partnered with VTT, SINTEF, Latvian, Norwegian, Finnish, Belgian and other technical universities in various consortia.

System integration and Earth observation

- **NATO** / Development of integration modules between a remotely piloted aircraft and command and control stations for the *Alliance Ground Surveillance System*.
- **State Forest Service of Latvia** / Implementation and management of data storage for a remote wildfire detection and prevention system by *AmpliCam*.

Cloud development and data management

- **CERN** / Unification of HPC resources from three Latvian academic institutions in a federated cloud platform using the Latvian Academic network infrastructure for the European nuclear research centre *CERN's* computing tasks.
- **The National Library of Latvia** / Cloud computing platform development and deployment utilizing open source solutions for a multi-petabyte data storage, backup, and search engine to preserve Latvian cultural heritage.

R&D

- **Folding@home** / Donation of HPC computing resources to fight coronavirus in the *Folding@Home Distributed Computing Initiative* as a part of the *CERN Baltic Group*.
- **IPCEI-CIS DigiTDevOps** / Development of a modular digital twin platform in collaboration with *Riga Technical University (RTU)*, *SAP*, *Engineering Ingegneria Informatica*.

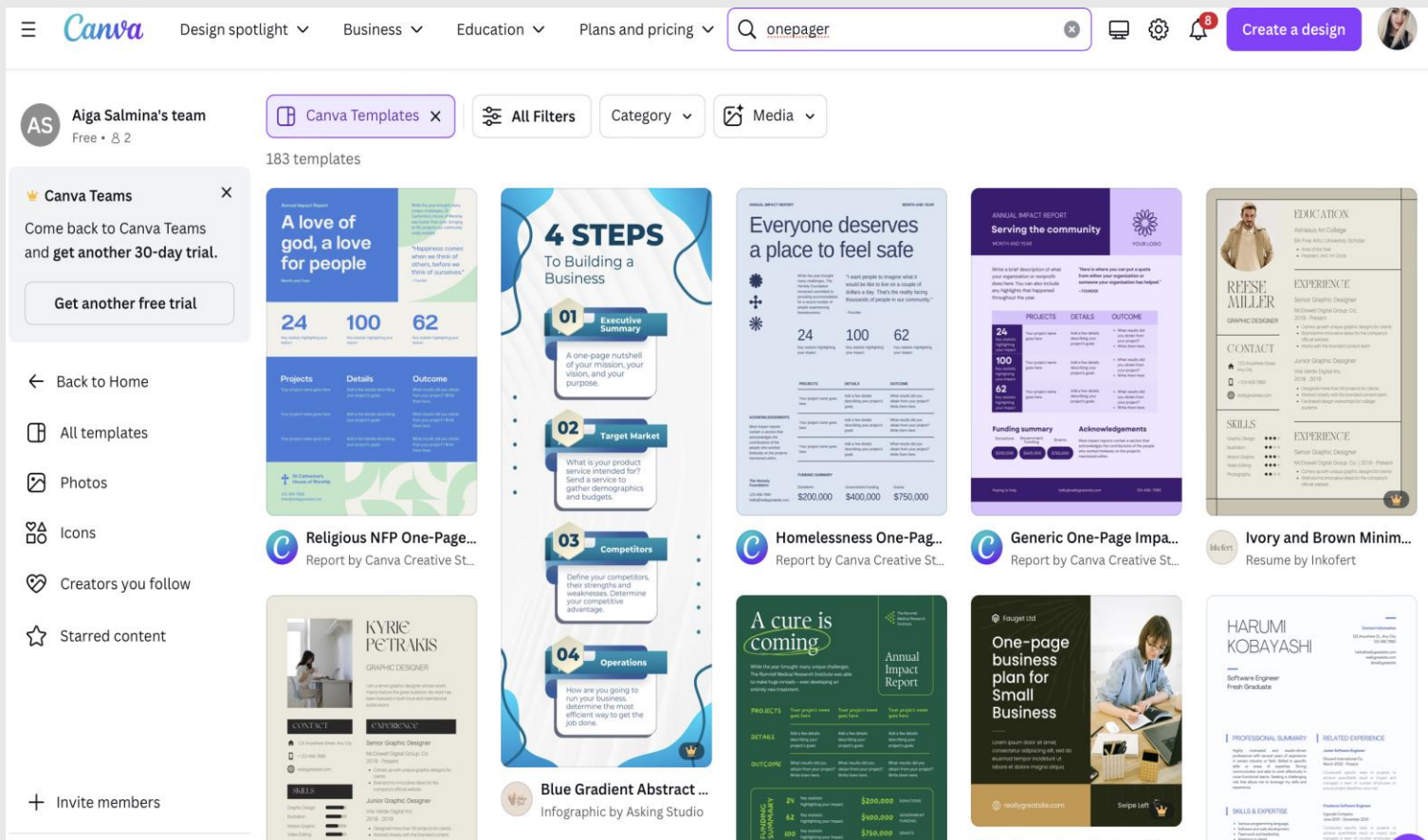


Kur izveidot ?



Latvijas Zinātnes padome

- CANVA

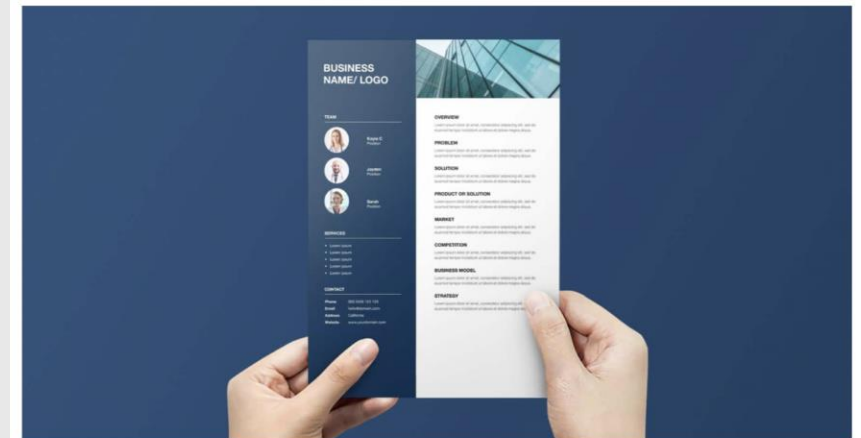


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Category Desinn Tins & Tricks



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